



Agricultural Business Management



Advancements in technology continue to change agriculture in Maryland and across the country. You can use that technology to meet the challenges of protecting natural resources while managing productive, profitable agricultural businesses. Career options include crop production, livestock production, nutrient management consulting, and more.

The business skills emphasized in our program are an important part of success in any career area, particularly in effective agricultural enterprises. As a student, you will complete an internship, gain hands-on experience, and make industry contacts.

IAA Students Receive:

- **In-depth courses** about crops, livestock, soils, fertilizers, etc.
- **Management education** directed toward agricultural businesses.
- **Hands-on learning** inside and outside the classroom.
- **Networking** with industry professionals.
- **An affordable education** supported with scholarships and financial aid.
- **An academic community** with rich resources.

How to Apply:

Apply for admission to the IAA at the University of Maryland and select the **Agricultural Business Management** specialization.

Get Started: iaa.umd.edu/apply

The Institute of Applied Agriculture (IAA) is a 60-credit academic certificate program in the College of Agriculture and Natural Resources at the University of Maryland, College Park.

Contact Us:

Institute of Applied Agriculture
Jull Hall, Room 2123
4196 Stadium Drive
College Park, MD 20742

TEL 301.405.4686 • FAX 301.314.9343
iaa-request@umd.edu
iaa.umd.edu

Join the Conversation:



2-YEAR PLAN FOR AGRICULTURAL BUSINESS MANAGEMENT

<u>1st YEAR, FALL SEMESTER</u>		<u>Credit Hours</u>	
ANSC 101/103	Principles of Animal Science - <i>Lecture/Lab</i>	3/1 OR	___
PLSC 101	Introductory Crop Science	4 OR	___
INAG 100	Introduction to Plant Science	4 OR	___
PLSC 100	Introduction to Horticulture	4 OR	___
NFSC 100	Elements of Nutrition	3 OR	___
NFSC 112	Food: Science and Technology	3	___
INAG 102	Agricultural Entrepreneurship	3	___
ENGL 101	Academic Writing	3	___
INAG 250	Fundamentals of Agricultural Mechanics	3	___
Approved Elective(s)		<u>3</u>	___
		15-16	
<u>1st YEAR, SPRING SEMESTER</u>			
INAG 104	Agricultural Mathematics (or MATH)	3	___
INAG 105	Soils & Fertilizers	3	___
INAG 110	Oral Communication	3	___
Approved Elective(s)		<u>6</u>	___
		15	
<u>SUMMER, BETWEEN 1st and 2nd YEARS</u>			
INAG 299A	Agricultural Practicum	1	___
<u>2nd YEAR, FALL SEMESTER</u>			
INAG 103	Agricultural Marketing	3	___
INAG 201	Agricultural Human Resources Management	3	___
INAG 203	Agricultural Finance	3	___
INAG 299B †	Internship	3	___
Approved Elective(s)		<u>3-4</u>	___
		15-16	
<u>2nd YEAR, SPRING SEMESTER</u>			
INAG 106	Pesticide Use & Safety	2	___
INAG 204	Agricultural Business Management	3	___
INAG 206	Agricultural Business Law	3	___
Approved Elective(s)		<u>4-6</u>	___
		12-14	
TOTAL CREDITS		60	
<u>Partial List of Approved Electives</u>			
F	INAG 123	People, Planet, and Profit: Digging Into Sustainable Agriculture	3
F/S	INAG 199	Special Problems	1-3
S/even years	INAG 205	Analyzing Alternative Enterprises	3
S	INAG 207 †	Power and Machinery	3
S/odd years	INAG 213	Crop Production Practices	3
S	ANSC 282	Grazing Animal Management	3
F	ANSC 220	Livestock Management	3
F	ANSC 330 †	Equine Science	3

ANSC, ENST, AREC, PLSC 100 and 200 level courses with approval

† *Prerequisite*